

ACS Industries, Inc.
Raw Material Surcharge Policy
Monthly Surcharge Calculations
For Orders Shipped: July 01 - 31, 2013



Alloy	Ni -Nickel	Cr -Chrome	Fe - Iron	Moly	Ti - Titanium	Cu - Copper	Al - Aluminum	Surcharge Sub Total	6% Scrap Factor	Energy Surcharge	Total Raw Material Surcharge / Lb.
Base Price/Lb.	\$ 2.000	\$ 0.350	\$ 0.064	\$ 3.000	\$ 8.500	\$ 0.750	\$ 0.650				
Current Price/Lb.	\$ 6.616	\$ 1.004	\$ 0.173	\$ 10.805	\$ 10.250	\$ 3.299	\$ 0.830				
Surcharge Applied	\$ 4.616	\$ 0.654	\$ 0.110	\$ 7.805	\$ 1.750	\$ 2.549	\$ 0.180				
304L	% / Lb. 9.25%	19.00%	68.60%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.427	\$ 0.124	\$ 0.075	\$ -	\$ -	\$ -	\$ -	\$ 0.627	\$ 0.038	\$ 0.039	\$ 0.703
309 SS	% / Lb. 13.50%	23.00%	60.20%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.623	\$ 0.150	\$ 0.066	\$ -	\$ -	\$ -	\$ -	\$ 0.840	\$ 0.050	\$ 0.039	\$ 0.929
310 SS	% / Lb. 20.50%	25.00%	50.70%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.946	\$ 0.163	\$ 0.056	\$ -	\$ -	\$ -	\$ -	\$ 1.165	\$ 0.070	\$ 0.039	\$ 1.274
316 SS	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.554	\$ 0.111	\$ 0.072	\$ 0.195	\$ -	\$ -	\$ -	\$ 0.932	\$ 0.056	\$ 0.039	\$ 1.027
316 Ti	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.70%	0.00%	0.00%				
	\$ / Lb. \$ 0.554	\$ 0.111	\$ 0.072	\$ 0.195	\$ 0.012	\$ -	\$ -	\$ 0.944	\$ 0.057	\$ 0.039	\$ 1.040
321 SS	% / Lb. 10.50%	18.00%	67.80%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.485	\$ 0.118	\$ 0.074	\$ -	\$ -	\$ -	\$ -	\$ 0.677	\$ 0.041	\$ 0.039	\$ 0.756
430 SS	% / Lb. 0.00%	17.00%	80.80%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ -	\$ 0.111	\$ 0.089	\$ -	\$ -	\$ -	\$ -	\$ 0.200	\$ 0.012	\$ 0.039	\$ 0.251
A286	% / Lb. 25.50%	14.75%	53.50%	1.38%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 1.177	\$ 0.096	\$ 0.059	\$ 0.108	\$ -	\$ -	\$ -	\$ 1.440	\$ 0.086	\$ 0.039	\$ 1.565
Al	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.180	\$ 0.180	\$ 0.011	\$ 0.039	\$ 0.230
Carp 20	% / Lb. 35.00%	20.00%	34.85%	2.50%	0.00%	3.50%	0.00%				
	\$ / Lb. \$ 1.616	\$ 0.131	\$ 0.038	\$ 0.195	\$ -	\$ 0.089	\$ -	\$ 2.069	\$ 0.124	\$ 0.039	\$ 2.232
Cu	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.549	\$ -	\$ 2.549	\$ 0.153	\$ 0.039	\$ 2.741
Inc 600	% / Lb. 72.00%	15.50%	9.60%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 3.324	\$ 0.101	\$ 0.011	\$ -	\$ -	\$ -	\$ -	\$ 3.436	\$ 0.206	\$ 0.039	\$ 3.681
Inc 601	% / Lb. 60.50%	23.00%	11.90%	0.00%	0.00%	0.25%	0.00%				
	\$ / Lb. \$ 2.793	\$ 0.150	\$ 0.013	\$ -	\$ -	\$ 0.006	\$ -	\$ 2.963	\$ 0.178	\$ 0.039	\$ 3.179
Monel 400	% / Lb. 66.00%	0.00%	2.50%	0.00%	0.00%	31.00%	0.00%				
	\$ / Lb. \$ 3.047	\$ -	\$ 0.003	\$ -	\$ -	\$ 0.790	\$ -	\$ 3.840	\$ 0.230	\$ 0.039	\$ 4.109
Ni200	% / Lb. 99.50%	0.00%	0.25%	0.00%	0.00%	0.05%	0.00%				
	\$ / Lb. \$ 4.593	\$ -	\$ 0.000	\$ -	\$ -	\$ 0.001	\$ -	\$ 4.595	\$ 0.276	\$ 0.039	\$ 4.909
Phos. Bronze	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	95.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.422	\$ -	\$ 2.422	\$ 0.145	\$ 0.039	\$ 2.606
SnCu	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	98.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.498	\$ -	\$ 2.498	\$ 0.150	\$ 0.039	\$ 2.687

Surcharge Policy Notes & Citations:

1. Base Price / Lb. is an approximation of a commodity's price on metal exchanges in the Policy's base year, 2003. This is the price ACS factors into product costing and quotations.
2. Current Price / Lb. is the material's trailing two-month's (i.e. November calculations use September's closing spot averages) on metal exchanges. The Base Price / Lb. is subtracted from this number to calculate the surcharge component applied to indiv
3. ACS factors 6% total scrap on raw material - 3% for wire processing and 3% for finished goods fabrication.
4. Total Surcharge / Lb. equals the Surcharge Sub Total plus the Scrap Factor and is the value applied to individual part weights.
5. For the trailing two months' London Metal Exchange averages used for Nickel, Chrome, Iron and Moly, please visit:
http://www.aksteel.com/markets_products/stainless_surcharges.asp
6. For the trailing two months' New York Mercantile Exchange averages used for Copper, please visit:
http://www.nymex.com/cop_fut_histspot.aspx
7. For the trailing two months' New York Mercantile Exchange averages used for Aluminum please visit:
http://www.nymex.com/alu_fut_histspot.aspx